

American Wine Co.

Office 119 Olive Street

St. Louis. 7th May 1872.

Pleasant Valley Wine Co.

Hammondsport N.Y.

Dear Sir,

We have recently written to the Commissioner of Internal Revenue in relation to the taxing of Carbonized Wines and with our letter sent your communication to Mr. Douglass upon the same subject.

We think that the subject will receive attention, as Mr. Doery chief clerk of the department, has promised to present the case in person & has been fully advised as to the injustice done us, if bogus wines escape the tax. & we think the present a favorable moment to urge the matter.

Recently there has appeared

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a number of imitations of our Imperial, & we noticed on some second hand bottles purchased, the enclosed labels, which we presume were intended to represent your brand, and from the similarity of labels to one of the numerous imitations of Imperial, we imagine that the same parties put up both -

This will be a strong argument in favor of Champagnes made in the regular way, & Mr. Douglass who was right on that subject now being Commissioner again, if pressed, now, with the effort we are making, will make the same decision against forcing Carbonic acid gas into any kind of liquid, to make Champagne.

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It is impossible to compete with these quick champagnes, most of which are represented to the consumer as genuine American Champagnes, & thereby tend to damage the reputation of the pure article, made in the regular way; in a number of instances we have come across parties prejudiced against our wines, having had a sad experience with the spurious article, but supposing they were drinking the genuine.

The law was originally made to encourage those who made a pure champagne, it being well known that it requires two years to complete the operation.

Truly Yours
J. C. O. P. H. B. S.